

ROUTING AND TRANSMITTAL SLIP

Date

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4.		
5.		

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5041-102

OPTIONAL FORM 41 (Rev. 7-76)
Prescribed by GSA
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★ GPO : 1980 O - 311-156 (17)

September 30, 1981

meetings

XEROX

The Central Intelligence Agency
Mr. Harry Fitzwater
Deputy Director of Administration
McLean, VA 22101

Dear Harry:

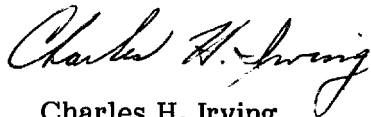
I would like to thank you for taking time away from your busy schedule to attend our recent Executive Seminar held in Washington, D.C. and conducted by Don Massarro, President of Xerox Office Products Division. The intent of the meeting was to make executive level managers in private and government business aware of the concepts and architecture Xerox has, and is, developing to automate and integrate office systems. I trust the presentation clearly displayed Xerox's determination to provide organizations with the means to increase the productivity and efficiency of the office worker on a clerical, professional, and executive level.

As we discussed, I will be happy to arrange a demonstration of the 8000 Ethernet system when our demonstration facility is completed.

On a personal note, I thoroughly enjoyed meeting you. If you had made that big decision earlier in your career, I know I would have enjoyed working with you.

Once again, I thank you for your interest in Xerox and its products, and look forward to working with your organization in the future.

Sincerely,



Charles H. Irving
National Market Executive
Federal Government Operations

CHI/nc
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